

Crabby Joe's Head Office Job Posting

DIRECTOR OF OPERATIONS

Large casual dining chain in need of a Director of Operations to provide management support within a territory of restaurants with single and multiple franchisees, give ongoing direction and act as a resource and liaison between franchisor and the franchisees. As well as, provide the appropriate level of support to each franchisee necessary to improve the business operations. Specific actions taken to assist the store to **improve its sales** & overall trend must be demonstrated.

Some key result areas;

- Supervise the franchise system and make recommendations for improvements.
- Manage restaurant openings.
- Manage the District Managers.
- Prepare, recommend and monitor district / territory sales budgets for existing and projected restaurants. You will be responsible to achieve these targets and performance against these projections will be reviewed monthly.
- Review the financial status and report on all units including financial statements and ensure that all units are profitable and if not, develop action plans to improve the situation and trend.
- Ensure that all franchisees develop action plans on problem units with proper operations and marketing support to increase sales and profits.
- Organize franchisees training seminars as needed.
- Develop managers for corporate locations.
- Provide and assist with training.
- Assist with menu development.

Qualifications

- Minimum 10 years in the hospitality field.
- Minimum 5 years in a management role.
- Ability to manage and motivate co-workers.
- Exceptional attention to details.
- Ability to multi task.

Email salary expectations and resumes to gparsons@obsidiangroupinc.com

Only qualified candidates will be contacted.